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| **Full Name** | Sonali Sahu |
| **Employee Number** | 130478 |
| **Role / Designation** | Lead Engineer |
| **Company e-mail id** | sonali.sahu@brillio.com |

**Profile:**

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| * 4.10 Years of overall IT experience. This includes 4+ years of experience in Salesforce Configuration& Customization. * Currently working at Brillio, Bangalore as a Lead Engineer. * Solution-Oriented professional with excellent knowledge of SalesForce.com application, architecture, features, and technical capabilities. * Very good knowledge of Salesforce Administration, Configuration, Customization, Lightning Customization, and configuration. * Very good knowledge of Java and Apex * Strong in logical programming and developing an object-oriented programming model. * Involved in Customer Interaction via understanding requirements, creating design documents, Sharing knowledge. * Strong design and development experience in customization in sales cloud, service cloud, Apptus CPQ * Good analytical and problem-solving abilities. |

**Education:**

**2017 BTECH (CSE) from National Institute Of Science And Technology, Berhampur Odisha- CGPA (8.5)**

**2013 12th From Kendriya Vidyalaya Berhampur- Percentage (71.2)**

**2011 10th From Kendriya Vidyalaya Berhampur- CGPA (9.0**

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| Apex, Visual Force, SOQL, Salesforce Aura Lightning Framework, Data Modeling, Triggers, Java, HTML, CSS, Eclipse IDE, Workbench, Force.com IDE, X-Author, Excel connector to import and export data to salesforce.com platform, Postman, Data loader, SQL Server, SOQL, Apttus CPQ, Sales Cloud, Service cloud.  **Certifications**  Salesforce Platform Developer 1  Salesforce Administrator  Salesforce Platform App Builder  Salesforce Certified Heroku Architecture Designer |

**Experience:**

**Project 1:**

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| **Client Name** | GE Healthcare - CPQ(APTTUS) |
| **Role** | Salesforce Developer |
| **Description** | This project is about Configure, pricing, and quoting, where the client makes their deal with customers by creating quotes and configuring products.  We have developed several customized functionalities on top of Apttus cpq functionality to fulfill the client’s requirements. |
| **Responsibilities** | * Responsible for delivering sprint dedicated User stories from offshore. * According to business requirements, created products, priced them, and validated on the cart page. * Configuration of Salesforce.com creating fields, objects, validation rules, Workflow, Rules, Approval process, Reports, Dashboards, Custom labels, etc. * Designed and Developed components with unit testing using Visual Force Pages, Apex classes and Triggers, Aura Lightning components. * Looked at the technical feasibility of solutions along with functional team members. Worked in Agile process with scrum teams and Jira tool. * Deployed code & configuration items using ANT and Changesets. * Product and service configuration with constraint rules, attribute rules. * Quote generation * Creation of price list and pricelist line items and X-Author data migration. * Assisted the project team and customer with the design including CPQ performance, usability, and usage considerations. * Identified and developed process improvements that facilitated knowledge transfer to others. |

**Project 2:**

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| **Client Name** | GE Healthcare - partner Community Portal |
| **Role** | Salesforce Developer |
| **Description** | Business requirement for building a partner community portal in Lightning where a partner user can log in community likewise a sales rep and perform CPQ functionality by creating opportunity, with the help of send to quoting button the portal is redirected to Apttus as a result land to quoting page and then the partner user can configure products, price, and place an order. |
| **Responsibilities** | * ConfigurationofSalesforce.com created pages on builder community by lightning components. * Developed Aura Lightning components. * Classic to Lightning Migrations and components as Visualforce, apex classes |

**Project 3:**

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| **Client Name** | GE Healthcare – ICP (Indirect Channel Partner) |
| **Role** | Salesforce Developer |
| **Description** | This Project is about converting a channel partner to account in salesforce by undergoing a lot of approval processes based on the selection of different scopes they do select and helps to validate the flow over the sales cloud platform. |
| **Responsibilities** | * Configuration of Salesforce.com - creating fields, objects, custom setting, process builder, custom labels, Approval Process, sharing setting, permission sets, custom metadata. * Developed Visual Force Pages, Apex classes and Triggers and Aura Lightning components, JavaScript. |

**Project 4:**

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| **Client Name** | British Petroleum |
| **Role** | Salesforce Developer |
| **Description** | Customer sends order email to salesforce mailbox with help of email to case configuration cases are created in Salesforce. On availability of the products present in order bot updates case with success message then case details notifications are sent to the customer and if any exception occurs, we capture the case in human exception queue which is handled manually. This project involves integration between RPA CHATBOT and MuleSoft layer in between interacting with salesforce. |
| **Responsibilities** | * Configuration of email to case setup, creation of fields, process builder, custom labels, custom metadata, LWC (Lightning web components). Different APIs payloads for connecting with salesforce from MuleSoft. Developed Apex classes to interact with components and attain functionality. * Remote site setting, implementing file connect with SharePoint, platform events, connected apps, email to case, Flows |

**Project 5:**

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| **Client Name** | Confluent |
| **Role** | Salesforce CPQ Developer |
| **Description** | This project is about Configure, pricing, and quoting, where the client makes their deal with customers by creating quotes and configuring products and I was part of Q2O (Quote to Order) team.  We have developed several customized functionalities on top of Salesforce cpq functionality to fulfill the client’s requirements. |
| **Responsibilities** | * Responsible for delivering Kanban dedicated User stories from offshore. * According to business requirements, created products, priced them, and validated them on the cart page. * Configuration of Salesforce.com creating fields, objects, validation rules, Workflow, Rules, Approval process, Reports, Dashboards, Custom labels. * Product and service configuration with Price rules, Order forms, Quote templates, Approval Rules, Product rules, Attributes, Contract , Bundle Configuration, Option Constraints, QCP Scripts, QLE experience, Subscriptions. * Quote generation with amendment and renewals. |